



202
11-19-08

THE CITY OF SAN DIEGO

OFFICE OF THE INDEPENDENT BUDGET ANALYST REPORT

Date Issued: November 14, 2008

IBA Report Number: 08-115

City Council Meeting Date: November 17, 2008

Item Number: 202

Extension of Emergency Medical Services (EMS) Agreement

OVERVIEW

The City currently contracts for emergency medical transportation services with San Diego Medical Services Enterprise (SDMSE), a limited liability partnership between the San Diego Fire-Rescue Department and Rural/Metro of San Diego. The current contract expires on December 31, 2008, and the City has no more "options to renew".

To prepare for the competitive procurement process to select a new vendor, the City hired a consultant to prepare the Request for Proposal (RFP) that bidders would respond to. The process to select this consultant was initiated in spring 2007, but a contract was not awarded until the spring of 2008. The City encountered significant difficulties working with the consultant that ultimately impacted the process and timeline.

In late August, a draft of the RFP was provided to the County for their approval. The County's approval is required because overall countywide emergency medical services are their responsibility as defined in the State Health and Safety Code (Section 1797.224). Upon receiving approval to release the RFP, pending final approval from the County, the City released the RFP for Emergency Medical Services on September 11, 2008 with an original due date of October 1, 2008; however, after four addendums were issued, the final revised due date was set for October 22, 2008.

On October 31, 2008 the County of San Diego suspended our RFP process, stating that "the RFP does not meet state law requirements relating to conducting a fair and competitive process." In addition the State's Emergency Medical Services Authority identified the short time frame as insufficient to allow bidders an opportunity to prepare responsive proposals. The County identified three corrective actions, including the



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cancellation of the current RFP process, reworking the RFP to meet requirements, and extending the current contract to assure services are provided without interruption. *The County EMS, upon request of the City, has the authority to consider an extension of the current contract to accomplish continuation of services.*

On November 17, 2008 the City Council is being requested to authorize the Mayor to execute an extension of the contract with SDMSE for eighteen (18) months, with an option to extend for an additional six months if necessary.

FISCAL/POLICY DISCUSSION

The IBA has three concerns that we believe should be addressed as part of the discussion for the requested action:

First, the fiscal impact of this action is not known at this time. It is assumed that the current terms will remain in place for the extended period. However, negotiations with SDMSE have not been initiated and SDMSE has expressed concerns about the extension period of 18-24 months. Their concerns center on the amount of capital investment that may be required and their ability to retain/attract qualified employees given that the City can only guarantee the contract for a maximum of two years. Existing terms may be revised as a result of negotiations. If existing terms of the contract are modified, the IBA recommends the Mayor return to Council for approval.

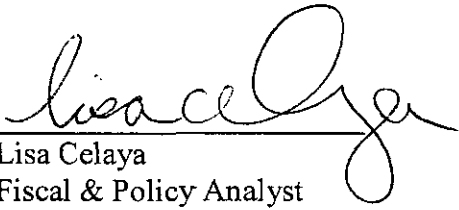
Second, the primary focus for Monday's actions is the approval of the revised timeframe. It is our understanding from the Mayor's staff, that this timeframe will enable them to rewrite and reissue the RFP and ensure adequate time is allowed for selection of the vendor. The City will not be utilizing a consultant to assist in this process. A copy of the tentative schedule is attached (Attachment 1). Upon Council approval, the City will also require approval by the County of the extended timeframe. Today's action will be authorized via ordinance, and as such, will require two hearings. If the time extension is authorized, staff has communicated that they will obtain approval by the County before the second hearing. It is unclear how this process will be impacted if approval is not obtained and/or in time for the second hearing.

Third, the letter from the State (Attachment 2) stated that the reason they deemed the process as unfair and impartial was because "the RFP only allows bids to be submitted for the private ambulance provider portion of the contract, and the successful bidder will be required to partner with SDFD as a condition of being selected for the award." The IBA would like further clarification on how this will be resolved.

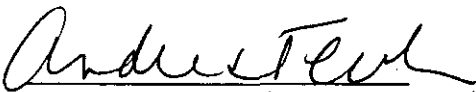
CONCLUSION

Unfortunately, due to necessity, options are limited. An extension of the contract is necessary to continue this vital service. However, if approval is granted by the Council, the extended time period still requires County approval and the terms of the contract have

yet to be finalized. This must be accomplished by December 31, 2008 to ensure services are continued without interruption.



Lisa Celaya
Fiscal & Policy Analyst



APPROVED: Andrea Tevlin
Independent Budget Analyst

Attachment 1 – Draft Revised Timeline

Attachment 2 – October 30, 2008 letter from State of California – Health and Human Services Agency

D R A F T**Attachment 1****EMS CONTRACT SELECTION/AWARD
TIMELINE (TARGET DATES)**

End of Contract	September 2010
Transition/Dissolution (If Required)	August 2010
Contract Processing/Award	April 2010
Council Meeting approval to Award Contract	March 2010
Documentation Preparation and Docket Processing Time (@4 weeks)	February 2010
Negotiate Contract (minimum 4 weeks)	January 2010
Council Meeting approval to Negotiate with selected Contractor	December 2009
Documentation Preparation and Docket Processing Time (@4 weeks)	November/December 2009
RFP Contractor Selected	October/November 2009
RFP Evaluation Period (includes oral presentations by bidders – 3-4 weeks)	October 2009
Meet with Technical Review Committee	September 2009
RFP Submittal (minimum of 60 days)	September 2009
Prepare and post responses to questions from Bidders Conference	June/July 2009
Bidders Conference	May/June 2009
RFP Release	May/June 2009
Submit Final for County Approval	May 2009
Revisions, if necessary	April/May 2009
County Review (30 days)	April/May 2009
Submit draft to County	March/April 2009
Revisions, if necessary	March/April 2009
City Legal, Finance, Policy review & comment	March 2009
Draft New RFP	February/March 2009
Request for Information Meeting	February/March 2009
Obtain additional input from system stakeholders (physicians, nurses, hospitals, managed care providers, etc.)	January/February 2009
Follow-up Mtgs. (2 minimum) with working staff	December 2008/January 2009
Initial Meeting with County Staff – high level to discuss overall issues and strategy; submit formal request for extension approval	Late November, early December

EMERGENCY MEDICAL SERVICES AUTHORITY

1930 9th STREET
SACRAMENTO, CA 95811-7043
(916) 322-4336 FAX (916) 324-2875



October 30, 2008

Marcy Metz, RN, Chief
Emergency Medical Services
6255 Mission Gorge Road
San Diego, CA 92120

Dear Ms. Metz:

As you requested in your October 22, 2008 letter, the Emergency Medical Services Authority (EMSA) has completed a pre-review of the City of San Diego's Request for Proposal (RFP) No. 9386-09-V which is the competitive process as a potential component of the San Diego County's EMS plan as required by Health and Safety Code (H&S) Section 1797.224. Based upon our review and the publication "Competitive Process for Creating Operating Areas," EMSA #141, EMSA notes significant issues with the proposed bid proposal as it relates to a fair and competitive process.

The County of San Diego established an exclusive operating area for ambulance service through a competitive process conducted by the City of San Diego in 1997. At that time, the bid was awarded to the San Diego City Fire Department (SDFD) and Rural Metro who jointly bid the contract. Shortly after winning the bid, SDFD and Rural Metro formed a limited liability company named San Diego Medical Services Enterprises (SDMSE) which provided services for the exclusive operating area.

The current bid proposal requires the successful bidder to enter into a joint venture with the SDFD. The provisions of the RFP are such that the process is only allowing bids to be submitted for the private ambulance provider portion of the contract, and the successful bidder will be required to partner with SDFD as a condition of being selected for the award. This partnership will be the contractor for services.

The RFP as it is presented appears to create an anti-competitive process, whereby an incumbent contractor (SDFD) is automatically an awardee without having to bid in the pending process. This is not a fair and impartial process as it predetermines the selection of a significant partner of the joint venture for the exclusive operating area. Moreover, the short period of time for potential bidders to respond (October 3, 2008 – October 22, 2008) did not allow sufficient time for all bidders to prepare responsive proposals.

October 30, 2008
Marcy Metz
Page 2

In addition, EMSA notes the following that the county may wish to consider when finalizing the bid proposal:

- Requirement for a detailed budget.
- Requirement for the following equipment: pediatric specific equipment (see enclosed copy of *EMSA #188, Pediatric Equipment for Ambulance and First Responders*), global positioning systems, and automatic external defibrillators for Basic Life Support units, and personal protective equipment (see enclosed copy of *EMSA #216, Minimum Personal Protective Equipment for Ambulance Personnel in California Guidelines*.)

Overall, based upon this pre-review, EMSA does not believe that the RFP as proposed demonstrates a fair and competitive process. This lack of a fair competitive process for the exclusive operating area, likely would not ensure state action immunity protection for local government as outlined in H&S Section 1797.6.

Thank you for the opportunity to pre-review the RFP prior to the submission of an emergency medical services plan. If you have any questions, please contact myself or Tom McGinnis at (916) 322-4336.

Sincerely,



R. Steven Tharratt, MD, MPVM
Director

Enclosures

RECEIVED
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CITY CLERKS OFFICE
SAN DIEGO, CA



THE CITY OF SAN DIEGO
REPORT TO THE CITY COUNCIL

DATE ISSUED: November 6, 2008

REPORT NO. 08-203

ATTENTION: Council President and City Council
Agenda of November 17, 2008

SUBJECT: Emergency Medical Services (EMS) Contract Extension

REFERENCE: RFP Proposal No. 9386-09-V dated September 28, 2008

REQUESTED ACTIONS:

1. Authorize the Mayor to execute an extension of the existing Emergency Medical Services (EMS) contract with San Diego Medical Services Enterprises (SDMSE), for a maximum of two years upon approval from County of San Diego.
2. Direct the City Attorney to draft the required documents to extend the existing EMS contract with SDMSE.

STAFF RECOMMENDATION:

Extend the existing EMS contract with SDMSE and direct the City Attorney to draft the required documents for the extension.

BACKGROUND

The State of California Health and Safety Code (Section 1797.224) delegates to each individual County's local Emergency Medical Services (EMS) agency, the responsibility to define an EMS plan. Within the County of San Diego's plan, the City of San Diego is identified as an exclusive operating area. The County has delegated to the City the responsibility to conduct its own competitive process, "at periodic intervals." In the Request for Proposal (RFP) process conducted in 1996, this interval was defined as a 5 year contract with two 3 year renewals beginning July 1997.

The City of San Diego has contracted for Emergency Medical Transportation services since 1978. Paramedic ambulance service began with Medevac Ambulance in 1978 who provided services through 1984. In 1984, Hartson Medical Services was awarded the contract through 1993. American Medical Services was the next provider. Significant performance issues arose during American Medical Services' contract period ultimately

resulting in calls from the County of San Diego's Health and Human Services agency declaring the system to be, "a ticking time bomb."

An extensive "blue ribbon" review of the City's EMS system was incorporated into the development of an RFP for Medical Transportation Services in 1996. The system currently in place, which pairs Fire-Rescue Department first responder (engine and truck company) paramedics with an Emergency Medical Technician and paramedic staffed ambulance, is a result of the blue ribbon task force review conducted in 1996. Of the three bids received, the proposal selected for award was the current joint venture, limited liability partnership between the Fire-Rescue Department and Rural/Metro of San Diego, called San Diego Medical Services Enterprise (SDMSE).

Per the City Charter, as well as mandates by the California EMS Act and the Health and Safety Code, the City is required to conduct a competitive procurement process at certain intervals. The current process began in the first quarter of 2007.

Consultant Selection:

To assist with the design and development of a comprehensive RFP that ensures the continuance of high levels of performance, the City sought the services of a qualified consultant, with knowledge and understanding of EMS system design, assessment and development. The City began its process of conducting the competitive procurement process by issuing an RFP for these services April 26, 2007 with a closing date of May 21, 2007. Three proposals were received, reviewed and scored by a five member selection committee, all proposers made presentations and answered committee questions, references were checked, and a final summary report was submitted to Purchasing & Contracting July 17, 2007. Initial pricing information was released to the selection committee and a final recommendation was made in early August. The recommended proposer was requested to clarify discrepancies in timelines and resubmit pricing based on City clarification of P&C's role in the RFP process. The final submittal was rejected, however, as the pricing significantly exceeded the budget.

The scope was significantly reduced and a new RFP was issued October 10, 2007 with a closing date of October 22, 2007. Two proposals were received. Shortly thereafter, the 2007 Wildfires began at which time the selection committee chair was assigned the responsibility of establishing and directing the City's Local Assistance Center. In addition, a committee member lost their home in the fire. The selection process was put on hold until December 2007. The process was restarted with a provisional award letter sent to Fitch & Associates March 17, 2008.

DISCUSSION

The City's current EMS system is an innovative, complex and sophisticated service delivery model. While it was designed in 1996, it has developed over the years to reduce the City's operational cost structure and improve the level of service now provided (i.e. response time performance standards). It has and must continue to be responsive to

public expectations of service, dwindling tax revenue support for local services and strong movement toward healthcare cost containment.

The RFP design for the EMS system included an assessment of the current system by Fitch & Associates (Fitch). Data gathering efforts included interviews with: City Council members and/or their representatives, two Executive Team members, Fire & Life Safety, SDMSE, Purchasing & Contracting and Administration. It was determined that the joint-venture model significantly improved the efficiency, cost effectiveness, and service delivery of the City's EMS system and should be the foundation of the new RFP.

Potential bidders were invited to discuss the future model and requirements for the City's EMS services at a request for information meeting held June 25, 2008. Sixteen individuals representing a variety of potential bidders attended. The Fire Chief made a power point presentation regarding the current system. Questions were asked, next steps were outlined and potential bidders were encouraged, but not required to submit letters of interest. Four letters were received. It should be noted that during the meeting, Fitch stated the RFP was 90% complete.

Fitch made several requests for information to assist with preparing a draft RFP. Those requests were forwarded to the appropriate staff. A new schedule was developed based on the time needed to gather the information requested. Fitch agreed to meet the deadlines absent any major "glitches". Additional requests for information were made and responded to as well. However, rather than preparing the scope of work and draft RFP for the 911 services, Fitch focused their efforts on obtaining detailed information pertaining to SDMSE's non-911 contracts including revenue, early-out provisions, computer aided dispatch data, compensation arrangements and dissolution provisions. This information was gathered, as it would be relevant should a new provider be selected. This detailed information was not shared with Fitch as it was determined to be inappropriate to include these non-911 details in the 911 RFP.

Additional challenges were faced as Fitch missed their deadlines for delivering the draft RFP to the City on the agreed upon date which had been again been extended. Finally, on August 13, 2008, the City received a partial draft RFP. Purchasing & Contracting (P&C) reviewed the document and communicated their disappointment with the quality of work. They also indicated a need for a significant amount of rework. This was communicated to Fitch whose response was also disappointing as they indicated they utilized the same format used in the previous City procurement process (eleven years ago) and it was similar to procurements in other areas where they have worked. Staff began reformatting and rewriting the document as pieces were provided by Fitch over two days. A Fitch representative came to San Diego to work directly with P&C to assist with document revisions, attachments, etc. P&C staff continued to work on the document without the assistance of Fitch. Once P&C and Administration completed their review and made corrections, a legal review was conducted in late August which raised additional concerns and required more re-writes. The resulting draft was emailed to County EMS staff August 27, 2008 and two hard copies were delivered August 29, 2008. County staff began their review and attempted to assist by expediting their review. Staff

maintained ongoing contact with the County, made changes verbally communicated and delivered an updated version of the RFP September 4, 2008. The County formally submitted their comments and questions for our review September 10, 2008. At no time was there any indication that the County had issues with the joint venture model and/or the provisions associated. Later that day, the County granted approval to release the RFP with a notice that it is "Pending final approval of the County of San Diego".

The RFP was released September 11, 2008 with a Pre-Proposal date scheduled for September 18, 2008 and a closing date of October 1, 2008. On September 12, 2008, "Addendum A" was released announcing a new closing date of October 8, 2008 and a Pre-Proposal Conference date change to September 19, 2008. Based on comments received at the Pre-proposal Conference, Addendum B was issued September 25, 2008 extending the closing date to October 22, 2008.

Additional revisions were necessary as the City's Fire-Rescue Department identified a number of issues/shortfalls with the specifications of the RFP. Addendum C was issued September 28, 2008 which addressed the shortfalls identified by Fire-Rescue. Addendum D (the final) was issued October 2, 2008 to delete a sentence.

Purchasing & Contracting received one "no bid" response letter and one proposal on the closing date. Proposals were delivered to the Technical Review and Evaluation Committee members for individual review. The Committee met the morning of October 31, 2008 to discuss each member's evaluation and achieve consensus on the ratings assigned. Consensus was achieved. Later that day, the City received a letter from the County with a final determination that the current RFP ".....does not meet state law requirements relating to conducting a fair and competitive process....." In addition, the following steps were outlined to begin the process of corrective action:

1. Cancel the current RFP
2. Redraft the RFP to meet state law and County specifications and requirements, as determined by County EMS, the Agency given oversight authority of the process pursuant to state law.
3. Assure the provision of contract services continue without interruption during the extended time period necessary to complete the competitive process. Request approval to extend the current contract to accomplish the continuation of services

Conclusion:

As previously stated, the City's current EMS system is an innovative, complex and sophisticated service delivery model. The City's contract with SDMSE for emergency medical services (EMS) and medical transportation service is due to expire on December 31, 2008. In order to ensure the provision of contract service continue without interruption, it is recommended that the City extend the contract with its current provider for eighteen (18) months and includes an optional six (6) month extension. During this time, staff will work with the County to address their issues/concerns, review all aspects

of the RFP to make sure it continues to ensure the system is responsive to: public expectations of service, dwindling tax revenue support for local services, provides for a strong movement toward healthcare cost containment and complies with County and State regulations. The extension will also provide a realistic timeframe for transition, if necessary. This extension is subject to County approval.

FISCAL IMPACT

The total fiscal impact is not known at this time as negotiations will begin once approvals have been granted. Under the current EMS agreements, the City is obligated to pay rent on the Ambulance Parking Lot for ambulance and employee parking and offset the cost of emergency medical services as a direct result of any Federal or State Government's Medicare/Medi-Cal Fee Reimbursement Reductions. The following is a breakdown of these costs:

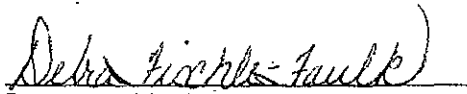
Ambulance Parking Lot - \$56,900 (\$28,450 per year – paid for with Gas Tax Funds)


Offset to Medicare/Medi-Cal Fee Reimbursement Reductions - \$500,000 (limited to \$250,000 per year in the event that such reductions occur).

Total: \$556,900

The agreements also continue the revenue sharing provision. The total profit distribution for Fiscal Year 2008 was \$1.9 million.

Respectfully submitted,


Debra Fischle-Faulk
Director of Administration


Approved: Jay Goldstone
Chief Operating Officer

Attachment: 1. County of San Diego Letter dated October 31, 2008

000075



County of San Diego

NICK MACCHIONE, FACHE
DIRECTOR

PAULA S. LANDAU-COX
DIRECTOR OF OPERATIONS

HEALTH AND HUMAN SERVICES AGENCY

1700 PACIFIC HIGHWAY, SAN DIEGO, CA 92101-2417
(619) 515-6555 • FAX (619) 515-6556

October 31, 2008

Julie Dubick, Director of Policy
City of San Diego
City Administration Building
202 C Street
San Diego, CA 92101

Dear Ms. Dubick:

This letter is in response to our telephone conference call on October 22, 2008. I am also responding to Debra Fischle-Faulk's letter dated October 21, 2008.

In reviewing the chronology of the situation, it should be noted that the County of San Diego's Emergency Medical Services (EMS) was first contacted by Debra Fischle-Faulk regarding your City's EMS RFP on August 26, 2008. However, on that date your City RFP was not complete. County EMS staff asked for a final draft document. The RFP draft document was received on September 4, 2008. RFP documents continued to be altered by City staff and no final RFP was complete. On September 19, 2008 City staff held a bidder's conference regarding your EMS RFP and notified County EMS staff that day of its existence. County EMS staff had not received any Final RFP documents from the City prior to the conference nor did the City get the County's approval for the RFP. County EMS staff received a copy of the RFP from the City on September 21, but it was discovered not to be complete or the final draft. County EMS staff again requested the final RFP at that time. County EMS staff did receive the final RFP on October 3, 2008.

County EMS staff had conducted a further review of City's Final RFP and determined on October 14, 2008 that the RFP does not meet state law requirements relating to conducting a fair and competitive process. In addition the California Emergency Medical Services Authority states that short time frame for responding to the RFP did not allow sufficient time for all bidders to prepare responsive proposals. Further, the Office of County Counsel for the County of San Diego and the State of California Emergency Medical Services Authority have reviewed this matter. Attached are their October 30th correspondences for your review. As noted in the County and State correspondences, the City's RFP as currently drafted does not meet the fair and competitive process requirement for an exclusive operating area.

000076

Julie Dubick, Director of Policy, City of San Diego
Page 2 of 2
October 31, 2008

In order to comply with the requirements of state law and the terms of the Agreement it is imperative that the City take immediate corrective action to remedy the deficiencies in the RFP. The steps as outlined below will begin the process of correcting the deficiencies in the RFP process.

1. Cancel the current RFP process.
2. Redraft the RFP to meet state law and County specifications and requirements, as determined by County EMS, the Agency given oversight authority of the process pursuant to state law. County EMS stands ready to review and assist in this process but must be given a minimum of four weeks to review and comment on the City's revised RFP.
3. Since this revised time frame will result in additional time to complete the City's competitive process and processing of a new contract, City will need to assure that the provision of contract services continue without interruption during the extended time period necessary to complete the competitive process. Upon request of the City, County EMS has the authority to consider an extension of the current contract to accomplish continuation of services.

County EMS staff stands ready to assist your staff in revising the City RFP process to meet legal requirements. It is our hope that we can resolve this matter as soon as possible. Please contact Marcy Metz at 619-285-6476 to arrange for further consultation.

Sincerely,



NICK MACCHIONE, MS, MPH, FACHE
Director and Deputy Chief Administrative Officer
Health and Human Services Agency

CC: Walt Ekard, Chief Administrative Officer, County of San Diego
John Sansone, County Counsel, County of San Diego
Jay Goldstone, Chief Operating Officer, City of San Diego
Jill Olen, COO, Public Safety & Homeland Security, City of San Diego

000077

DOCKET SUPPORTING INFORMATION
CITY OF SAN DIEGO
EQUAL OPPORTUNITY CONTRACTING PROGRAM EVALUATION

DATE:

November 6, 2008

SUBJECT: Emergency Medical Services (EMS) Agreements

GENERAL CONSULTANT INFORMATION

Recommended Consultant: San Diego Medical Services Enterprise (SDMSE)
aka (Rural/Metro of San Diego- a joint venture named SDMSE)

Amount of this Action: \$ 0 (No FY09 fiscal impacts related to this action)

Original Action: \$ 1, 000,000

Funding Source: City

SUBCONSULTANT PARTICIPATION

There is no sub-consultant activity related to this action.

EQUAL EMPLOYMENT OPPORTUNITY COMPLIANCE

Equal Opportunity: Required

Rural/Metro of San Diego submitted a Work Force Report for their San Diego County employees dated October 1, 2008. The Administrative Work Force reflects a total of 571 employees.

The Administrative Work Force indicates under representation in the following categories:

Black in Professional and Technical

Hispanic in Laborers

Asian in Technical and Administrative Support

Filipino in Management & Financial, Professional, Technical and Administrative Support

Female in Management & Financial, and Technical

Rural/Metro of San Diego has severe discrepancies in their workforce between set ethnic category goals and actual employees. Equal Opportunity Contracting has; therefore, requested submittal of an Equal Opportunity Plan within 30 days, which details strategies to remedy deficiencies in their workforce and upon review staff will monitor efforts to improve under-represented categories.

This agreement is subject to the City's Equal Opportunity Contracting (San Diego Ordinance No. 18173, Section 22.2701 through 22.2702) and Non-Discrimination in Contracting Ordinance (San Diego Municipal Code Sections 22.3501 through 22.3517)

ADDITIONAL COMMENTS

This action requests authorization to execute an extension of the EMS Agreements with the City's current provider, SDMSE for a period of eighteen (18) months with option to extend for an additional six (6) months if necessary to transition the contract. The time period is subject to approval by the County of San Diego as the local EMS Agency.


RLL

File: Admin WOFO 2000

Date WOFO Submitted: 10/1/2008

Input by: Lad

Goals reflect statistical labor force

availability for the following:

2000 CLFA

San Diego, CA

City of San Diego/Equal Opportunity Contracting

WORK FORCE ANALYSIS REPORT

FOR

Company: Rural/Metro of San Diego

I. TOTAL WORK FORCE:

	Black			Hispanic			Asian			American Indian			Filipino			White			Other		
	Goals	M	F	Goals	M	F	Goals	M	F	Goals	M	F	Goals	M	F	Goals	M	F	Goals	M	F
Mgmt & Financial	3.3%	0	0	11.9%	2	2	6.2%	0	1	0.4%	0	0	6.2%	0	0	12	1		0	0	
Professional	4.0%	0	0	12.6%	1	3	6.5%	0	3	0.5%	0	1	6.5%	0	0	8	18		0	0	
A&E, Science, Computer	2.8%	0	0	7.3%	0	0	16.2%	0	0	0.3%	0	0	16.2%	0	0	0	0		0	0	
Technical	6.6%	18	5	14.8%	82	20	17.2%	30	9	0.4%	1	2	17.2%	0	0	245	71		0	0	
Sales	3.9%	1	0	19.5%	0	1	6.8%	0	0	0.6%	0	0	6.8%	0	0	2	4		0	0	
Administrative Support	7.0%	0	5	20.8%	1	3	8.8%	0	0	0.6%	0	0	8.8%	0	0	0	3		0	0	
Services	5.5%	0	0	36.9%	0	0	9.7%	0	0	0.6%	0	0	9.7%	0	0	0	0		0	0	
Crafts	4.5%	1	0	25.8%	4	0	9.1%	1	0	0.7%	0	0	9.1%	0	0	1	0		0	0	
Operative Workers	4.3%	0	0	38.8%	0	0	20.8%	0	0	0.3%	0	0	20.8%	0	0	0	0		0	0	
Transportation	8.1%	0	0	32.1%	0	0	4.5%	0	0	0.5%	0	0	4.5%	0	0	0	0		0	0	
Laborers	4.4%	0	0	54.0%	0	3	4.1%	1	0	0.5%	0	0	4.1%	0	0	2	3		0	0	
TOTAL		20	10		90	32		32	13		1	3		0	0		270	100		0	0

HOW TO READ TOTAL WORK FORCE SECTION:

The information blocks in Section I (Total Work Force) identify the absolute number of the firm's employees. Each employee is listed in their respective ethnic/gender and employment category. The percentages listed under the heading of "CLFA Goals" are the County Labor Force Availability goals for each employment and ethnic/gender category.

Mgmt & Financial
Professional
A&E, Science, Computer
Technical
Sales
Administrative Support
Services
Crafts
Operative Workers
Transportation
Laborers

TOTAL EMPLOYEES			Female Goals
ALL	M	F	
18	14	4	39.8%
34	9	25	59.5%
0	0	0	22.3%
483	376	107	49.0%
8	3	5	49.4%
12	1	11	73.2%
0	0	0	62.3%
7	7	0	8.6%
0	0	0	36.7%
0	0	0	15.2%
9	3	6	11.1%
TOTAL	571	413	158

HOW TO READ EMPLOYMENT ANALYSIS SECTION:

The percentages listed in the goals column are calculated by multiplying the CLFA goals by the number of employees in that job category. The number in that column represents the percentage of each protected group that should be employed by the firm to meet the CLFA goal. A negative number will be shown in the discrepancy column for each underrepresented goal of at least 1.00 position.

II. EMPLOYMENT ANALYSIS

	Black			Hispanic			Asian			American Indian			Filipino			Female		
	Goals	Actual	Discrepancy	Goals	Actual	Discrepancy	Goals	Actual	Discrepancy	Goals	Actual	Discrepancy	Goals	Actual	Discrepancy	Goals	Actual	Discrepancy
Mgmt & Financial	0.59	0	N/A	2.14	4	1.86	1.12	1	N/A	0.07	0	N/A	1.12	0	(1.12)	7.16	4	(3.16)
Professional	1.36	0	(1.36)	4.28	4	N/A	2.21	3	N/A	0.17	1	N/A	2.21	0	(2.21)	20.23	25	4.77
A&E, Science, Computer	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00
Technical	31.88	23	(8.88)	71.48	102	30.52	83.08	39	(44.08)	1.93	3	1.07	83.08	0	(83.08)	236.67	107	(129.67)
Sales	0.31	1	N/A	1.56	1	N/A	0.54	0	N/A	0.05	0	N/A	0.54	0	N/A	3.95	5	1.05
Administrative Support	0.84	5	4.16	2.50	4	1.50	1.06	0	(1.06)	0.07	0	N/A	1.06	0	(1.06)	8.78	11	2.22
Services	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00
Crafts	0.32	1	N/A	1.81	4	2.19	0.64	1	N/A	0.05	0	N/A	0.64	0	N/A	0.60	0	N/A
Operative Workers	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00
Transportation	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	0	0.00
Laborers	0.40	0	N/A	4.86	3	(1.86)	0.37	1	N/A	0.05	0	N/A	0.37	0	N/A	1.00	6	5.00

Goals are set by job categories for each protected group. An underrepresentation is indicated by a negative number, but if the DISCREPANCY is less than -1.00 position, a N/A will be displayed to show there is no underrepresentation.

Version 03/28/2005

CLFA 2000

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REQUEST FOR COUNCIL ACTION

CITY OF SAN DIEGO

1. CERTIFICATE NUMBER
(FOR AUDITOR'S USE ONLY)TO:
CITY ATTORNEY2. FROM (ORIGINATING DEPARTMENT):
Department of Administration3. DATE:
11/6/084. SUBJECT:
Emergency Medical Services (EMS) Agreements.

5. PRIMARY CONTACT (NAME, PHONE & MAIL STA.):

Debra Fischle-Faulk 533-4541

MS-9A

6. SECONDARY CONTACT (NAME, PHONE & MAIL STA.):

Alyssa Ross

533-4308

MS-604A

7. CHECK BOX IF REPORT TO
COUNCIL IS ATTACHED ☐

8. COMPLETE FOR ACCOUNTING PURPOSES

FUND	100		
DEPT.	270		
ORGANIZATION	1003		
OBJECT ACCOUNT	4881		
JOB ORDER	001003		
C.I.P. NUMBER			
AMOUNT	TBD		

9. ADDITIONAL INFORMATION / ESTIMATED COST:

Fiscal Impact:
To Be Determined

10. ROUTING AND APPROVALS

ROUTE (#)	APPROVING AUTHORITY	APPROVAL SIGNATURE	DATE SIGNED	ROUTE (#)	APPROVING AUTHORITY	APPROVAL SIGNATURE	DATE SIGNED
1	ORIGINATING DEPARTMENT	<i>Debra Fischle-Faulk</i>	11/06/08	8	DEPUTY CHIEF		
2	EOCP	<i>Dr. J. B. King</i>	11/6/08	9	COO	<i>[Signature]</i>	11/6/08
3	EAS	<i>[Signature]</i>	11/6/08	10	CITY ATTORNEY		
4	LIAISON OFFICE	<i>[Signature]</i>	11/6/08	11	ORIGINATING DEPARTMENT	<i>Debra Fischle-Faulk</i>	11/06/08
5	FM	<i>[Signature]</i>	11/6/08		DOCKET COORD:	COUNCIL LIAISON:	
6	AUDITOR	<i>[Signature]</i>	11/6/08		COUNCIL PRESIDENT	<input type="checkbox"/> SPOB <input type="checkbox"/> CONSENT <input checked="" type="checkbox"/> ADOPTION	
7	PURCHASING	<i>[Signature]</i>	11/6/08		<input type="checkbox"/> REFER TO:	COUNCIL DATE: 11/17	

11. PREPARATION OF:

☐

RESOLUTION(S)

☐

ORDINANCE(S)

☐

AGREEMENT(S)

☐

DEED(S)

- 1) Authorize the Mayor or his designee to execute an extension of the EMS Agreements with the City's current provider, San Diego Medical Services Enterprise (SDMSE) for a period of eighteen (18) months with option to extend for an additional six (6) months if necessary to transition the contract. This time period is subject to approval by the County of San Diego as the local EMS Agency.
- 2) Direct the City Attorney to prepare the required documents to extend the EMS Agreements per above.

11A. STAFF RECOMMENDATIONS:

Approve the extension of the existing EMS Agreements and direct the City Attorney to prepare the required documents for the extension.

12. SPECIAL CONDITIONS:

COUNCIL DISTRICT(S):

All

COMMUNITY AREA(S):

ENVIRONMENTAL IMPACT:

This activity is not a "project" and therefore exempt from the CEQA pursuant to the State Guidelines Section 15060 (c) (3).

HOUSING IMPACT:

OTHER ISSUES: